



Shellfish or selfish?

14th Eurofins International Seminar

February 16, 2006

A. Hestner, Product Manager

Allergens – a challenge to industry

Damaged trademark

”May contain...”



Costly recalls

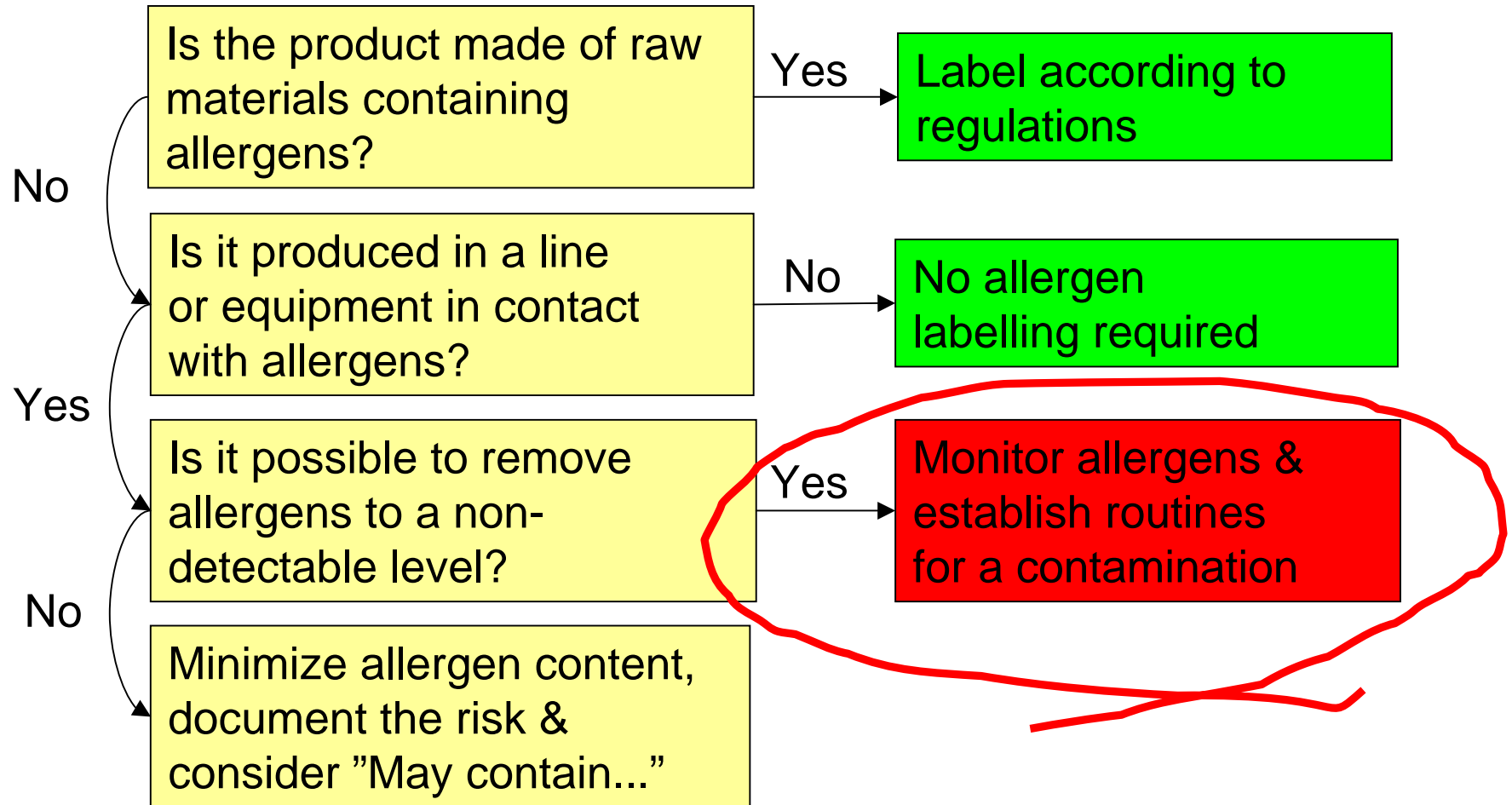
Disloyal customers

Closed market segments

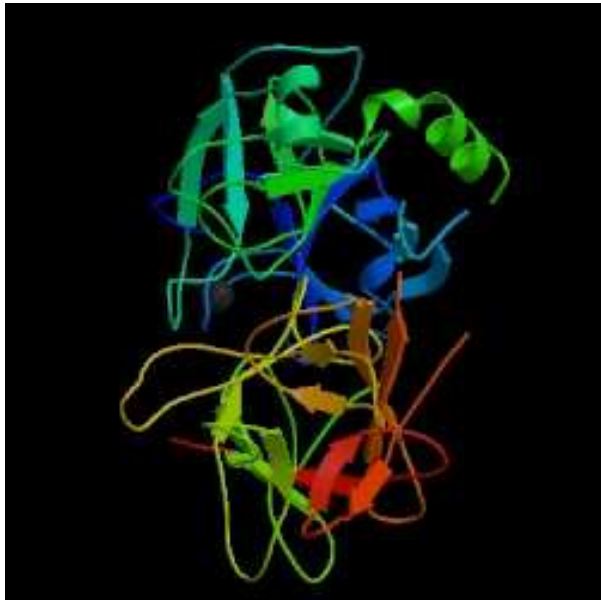
Violation of legislation

Dependant on suppliers' QC

Risk assessment & labelling



We offer you:



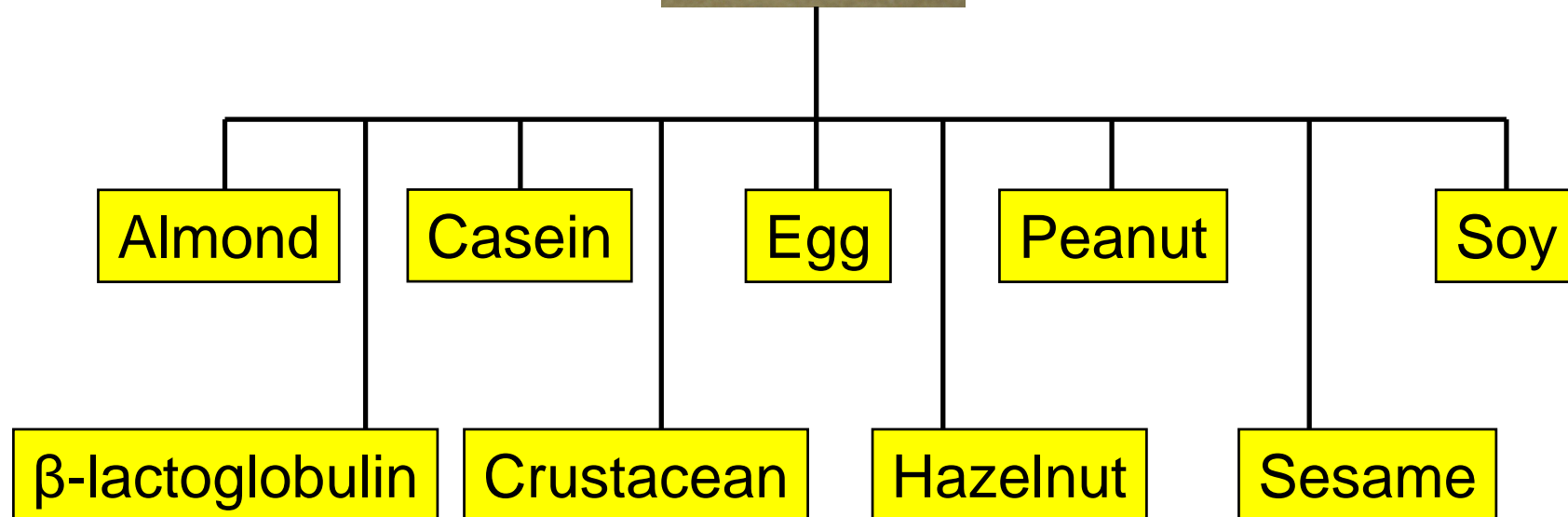
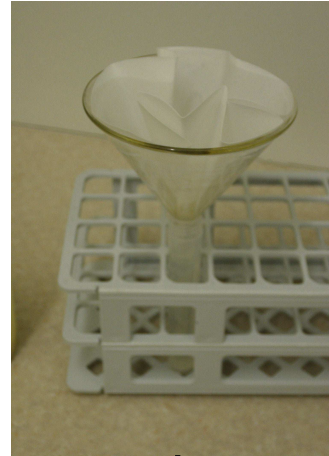
*Soy Trypsin Inhibitor Protein.
Cortesy of RCSB Protein Databank*

Soy
Crustacean
Hazelnut

Casein
Milk
Egg
Almond

Gluten
Peanut
Sesame

Harmonized sample preparations





New Tools to Manage Mycotoxins

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New Membrane Test

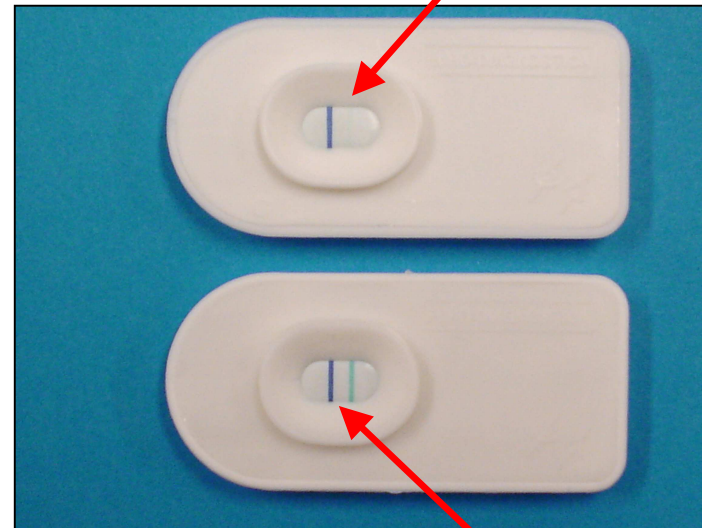
- Qualitative test
- All material included
- 10 tests per kit
- Simple protocols
- Test time 10 minutes



New Membrane Test

Mycotoxin	Matrix	µg/kg
OTA	Green coffee	4
OTA	Wine	1
OTA	Cereals	4
Afla B ₁	Cereals	2
Total Afla	Cereals	4
ZON	Cereals	100
DON	Work on-going	

Above positive threshold



- "If you see double, there's no trouble"

Whatever you need...

**foodborne
pathogens**

**sugars &
organics**

**chemical
residues**

**general
microbiology**

...think Diffchamb



we make a difference



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